

MIDLAND DEVELOPMENT CORPORATION
MINUTES
March 30, 2012

The Board of Directors of the Midland Development Corporation convened in regular session in the Midland City Hall Basement, Classroom A, Midland, Texas, on March 30, 2012.

Board Members present: Chairman Laura Roman, Treasurer Michael Trost, First Vice Chairman Love and Second Vice Chairman Gary Douglas

Board Members absent: Secretary Robert Rendall

Staff members present: Assistant City Manager Jim Nichols, First Assistant City Attorney John Ohnemiller, Deputy City Secretary SueAnn Reyes, and City Council Member Jeff Sparks

MDC staff members present: Interim President Pam Welch, Director of Workforce & Business Retention Tracy Dau, and Administrative Assistant Kristin Robbins.

1. Chairman Roman called the meeting to order at 8:33 a.m.
2. Director Trost moved to approve the minutes of the February 24, 2012, regular meeting and the March 7, 2012, special meeting of the Midland Development Corporation with the moving of paragraph three to paragraph one in item number three and with changing wording of "a signer" to "an authorized signatory" in item number four of the regular minutes of February 24, 2012, seconded by Director Love. The motion carried by the following vote: AYE: Roman, Love, Trost and Douglas. NAY: None. ABSTAIN: None. ABSENT: Rendall

3. Receive and discuss a presentation from Craig Farmer of Freese and Nichols regarding the State Highway 191 Corridor.

Craig Farmer, Urban Planner with Freese and Nichols and Larry Cline of Schrader & Cline, gave an overview of plans for the State Highway 191 Corridor.

Director Douglas inquired about opportunities for housing with the airport being so close and the noise contour. Mr. Farmer stated there was some noise but the noise contour and projections were showing there were housing opportunities.

Pam Welch asked about roads and what the first steps were. Mr. Cline stated the City Council would first have to adopt the thoroughfare plan and then they could look at which pieces would need to be done first. He stated the last step would be to agree on a land use map and some zone changes.

Discussion ensued about the possibility of an industrial park and the available land for the opportunity.

4. Receive and discuss and consider the monthly expenses from the Midland Development Corporation.

Pam Welch gave an overview of the monthly expenses and answered questions.

5. Receive and discuss the monthly economic development activity report from the MDC staff as well as any reports regarding the Central Business District opportunity zone, the La Entrada / Midland International Airport / I-20 opportunity zone, the Innovation-Commercialization-Energy / Executive Airpark / Midland College opportunity zone, transportation and marketing and advertising activities.

Tracy Dau stated she facilitated and attended the Midland Texas Day at Fort Hood. Although the event attendance was lower than regular ACAP events, the candidates were very strong. She also attended the Hiring our Heros Job Fair at Fort Hood, which took place simultaneously in Chicago and the USS Intrepid and was covered on NBC live. Tracy reported she attended and exhibited with the MDC booth at the AFCOIM show in Las Vegas.

Pam Welch reported 20 strong contacts were made at AFCOM and they would be following up on these contacts. There were three requests for information from the state. A proposal was sent on one, which turned out to be a very high risk project, and stated they would not be pursuing this project. There was one ROI lead and she is trying to set up a site visit.

Ms. Welch she also attended the Texas Tech Wind Symposium and gave an overview.

6. Pursuant to Texas Government Code §551.101, the Board of Directors will hold an Executive Session which is closed to the public to discuss the following matters as permitted under the following Texas Government Code Sections:

Section 551.087 Deliberation Regarding Economic Development Negotiations

Discuss business prospects that the Midland Development Corporation seeks to have, locate, stay, or expand in or near the City of Midland, Texas and discuss possible incentives, and discuss contract compliance on the part of businesses.

Section 551.072 Deliberation Regarding Real Property

Discuss the sale, exchange, lease or value of real property described as an approximate 78.25-acre tract of land out of Section 11, Block 40, T-2-S, T&P RR Co. Survey, Midland County, Texas.

Discuss the sale, exchange, lease or value of real property described as Lot 6, Block 9, and Lots 9 and 10, Block 10, Midland International Airport Industrial Park Addition, Section 5, Midland, Midland County, Texas.

551.074 Personnel Matters

Deliberate the duties of the Midland Development Corporation Interim President.

The Board excused observers at 10:10 a.m. and recessed to executive session. The Board reconvened at 11:15 a.m.

7. Consider a motion authorizing the Interim President to advertise a request for proposals for professional services regarding the listing of Lot 6, Block 9, and Lots 9, & 10, Block 10, Midland International Airport Industrial Park Addition, Section 5, Midland, Midland County, Texas.

Director Love moved to approve the motion, seconded by Director Trost. The motion carried by the following vote: AYE: Roman, Trost, Love, Douglas. NAY: None. ABSTAIN: None. ABSENT: Rendall

8. Consider a motion authorizing the Interim President to advertise a request for proposals for professional services regarding an Executive Search Consultant.

Director Love moved to approve the motion, seconded by Director Trost. The motion carried by the following vote: AYE: Roman, Trost, Love, Douglas. NAY: None. ABSTAIN: None. ABSENT: Rendall

All of the business at hand having been completed, Chairman Roman adjourned the meeting at 11:33 a.m.

Respectfully submitted,

SueAnn, Deputy City Secretary

PASSED AND APPROVED the 27th day of April, 2012.

Robert Rendall, Secretary