Midland Development Corporation

A Component Unit of the City of Midland, Texas

Independent Auditor's Report and Financial Statements

September 30, 2023



September 30, 2023

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Independent Auditor's Report

Board of Directors The Midland Development Corporation Midland, Texas

Opinions

We have audited the financial statements of the governmental activities and the major fund of the Midland Development Corporation (MDC), as of and for the year ended September 30, 2023, and the related notes to the financial statements, which collectively comprise the MDC's basic financial statements as listed in the table of contents.

In our opinion, the accompanying financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and the major fund of the MDC, as of September 30, 2023, and the respective changes in financial position for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinions

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the "Auditor's Responsibilities for the Audit of the Financial Statements" section of our report. We are required to be independent of the MDC, and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the MDC's ability to continue as a going concern for 12 months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.



Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, and design and perform audit procedures responsive to those risks. Such procedures
 include examining, on a test basis, evidence regarding the amounts and disclosures in the financial
 statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the MDC's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the MDC's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and the budgetary comparison be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with GAAS, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

FORVIS, LLP

Dallas, Texas March 15, 2024

Management's Discussion and Analysis (Unaudited) Year Ended September 30, 2023

As management of the Midland Development Corporation (MDC), we offer readers of the MDC financial statements this narrative overview and analysis of the financial activities of the MDC for the fiscal year ended September 30, 2023.

Financial Highlights

The net position of the MDC was \$60.3 million at September 30, 2023, an increase of \$6.3 million from the prior year net position as of September 30, 2022, of \$54.0 million.

At September 30, 2023, amounts restricted for economic development incentives in the general fund increased from \$26.4 million at September 30, 2022, to \$34.4 million at September 30, 2023.

Overview of the Financial Statements

This discussion and analysis are intended to serve as an introduction to the MDC's basic financial statements. The MDC's basic financial statements comprise three components: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the basic financial statements.

This report also contains required supplementary information in addition to the basic financial statements themselves.

Government-wide Financial Statements

The statement of net position presents information on all of the MDC's assets, liabilities, and deferred inflows of resources, with the difference between the three reported as net position. Over time, increases, or decreases in net position may serve as a useful indicator of whether the financial position of the MDC is improving or deteriorating.

The statement of activities presents information showing how the government's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows.

Thus, revenues and expenses are reported in this statement for some items that will result in cash flows in future fiscal periods.

Both of the government-wide financial statements display functions of the MDC that are principally supported by sales taxes. The governmental activities of the MDC include general government and economic development only.

Management's Discussion and Analysis (Unaudited) Year Ended September 30, 2023

Fund Financial Statements

A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The MDC, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. The only fund of the MDC is a governmental fund.

Governmental Fund

A governmental fund is used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements.

Because the focus of a governmental fund is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures, and changes in fund balance provide a reconciliation to facilitate this comparison between the governmental fund and governmental activities.

The financial statements presented for the MDC are the same at the government-wide and fund levels, with the exception of compensated absences, capital lease obligations, and capital assets, because the nature of the assets, liabilities, revenues, and expenses that were reported at the government-wide level were such that they also met the criteria for reporting at the fund level.

Notes to the Basic Financial Statements

The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements.

Required Supplementary Information

In addition to the basic financial statements and accompanying notes, this report also presents certain required supplementary information concerning the MDC's annual budget. The MDC adopts an annual appropriated budget for its general fund. A budgetary comparison schedule has been provided for the general fund to demonstrate compliance with this budget.

Management's Discussion and Analysis (Unaudited) Year Ended September 30, 2023

Government-wide Financial Analysis

As noted earlier, net position may serve over time as a useful indicator of a government's financial position. At September 30, 2023, assets exceeded liabilities and deferred inflows of resources by \$60.3 million, an increase of \$6.3 million from the September 30, 2022, amount of \$54.0 million. Additionally, in fiscal year 2023, the MDC had a \$5.4 million increase in total assets, due to a strong year operationally.

MDC's Net Position

	Governmental Activities			
	2023	2022		
Current and other assets	\$ 38,691,168	\$ 31,648,297		
Capital and lease assets, net	26,793,549	28,392,203		
Total assets	65,484,717	60,040,500		
Accounts and retainage payable	321,756	811,610		
Noncurrent liabilities	769,738	876,710		
Total liabilities	1,091,494	1,688,320		
Deferred inflows of resources	4,130,951	4,398,423		
Net investment in capital assets	25,861,876	27,442,011		
Restricted for economic development	34,400,396	26,511,746		
Total net position	\$ 60,262,272	\$ 53,953,757		

Management's Discussion and Analysis (Unaudited) Year Ended September 30, 2023

MDC's Changes in Net Position

	Governme	ental Activities
	2023	2022
Revenues		
Program revenues		
Charges for services	\$ 976,744	\$ 976,644
Operating grants and contributions	-	2,500
General revenues		
Sales taxes	17,214,306	15,263,204
Investment earnings (loss)	907,536	(118,562)
Miscellaneous	434,284	55,104
Total revenues	19,532,870	16,178,890
Expenses		
General government	1,057,244	1,539,752
Economic development	12,167,111	7,802,649
Total expenses	13,224,355	9,342,401
Increase in Net Position	6,308,515	6,836,489
Net Position – October 1, as Previously Reported	53,953,757	47,087,269
Adjustment Applicable to Prior Years	-	29,999
Net Position - October 1, as Restated	53,953,757	47,117,268
Net Position – September 30	\$ 60,262,272	\$ 53,953,757

The MDC's general revenues for governmental activities provided \$18.6 million in fiscal year 2023 as compared to \$15.2 million in fiscal year 2022. This increase is primarily attributable to an increase in sales tax resulting from a strong local economy driven by oil and gas activity and increased consumer spending during the fiscal year. Additionally, investment earnings rebounded due to improved market conditions and the portfolio earning higher interest rates. The revenues were used to pay for expenses associated with general government and economic development activities of \$12.2 million in fiscal year 2023, compared to \$9.3 million in fiscal year 2022. Current year economic activities included a \$4.9 million loss on disposal of an asset as MDC demolished an existing structure to prepare for a future downtown hotel. Governmental activities are not self-supporting and are paid for through general revenues.

Management's Discussion and Analysis (Unaudited) Year Ended September 30, 2023

Financial Analysis of the Governmental Fund

As noted earlier, the MDC uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

Governmental Fund

The focus of the MDC's governmental fund is to provide information on near-term inflows, outflows, and balances of spendable resources. Such information is useful in assessing the MDC's financing requirements. In particular, unassigned fund balance serves as a useful measure of a government's net resources available for spending at the end of the fiscal year.

The general fund is the chief operating fund and the only fund of the MDC. Total fund balance increased \$7.8 million from 2022 to 2023 primarily due to an increase in sales tax and investment earnings and a decrease in economic development activities and capital outlay. As a measure of the General Fund's liquidity, it may be useful to compare total fund balance to total fund expenditures. Total fund balance represents 292% of total general fund expenditures. Most of the \$34.2 million fund balance is restricted for economic development.

General Fund Budgetary Highlights

Actual revenues for fiscal year 2023 exceeded the final budget amount by \$7.6 million. This is primarily due to sales tax income being \$6.2 million higher than budgeted and investment earnings are not budgeted.

Differences between the final budget and actual expenditures resulted in MDC expenditures being \$10.6 million under budget for fiscal year 2023. The major sources of this variance are direct business incentives provided by the MDC, which were under budget by \$9 million and general government expenditures being \$2.2 million under budget.

There were no budgetary adjustments during fiscal year 2023.

Capital and Lease Assets

MDC's investment in capital and lease assets for its governmental type activities as of September 30, 2022, amounts to \$31.7 million (net of accumulated depreciation and amortization). This investment in capital and lease assets includes land, buildings, improvements other than buildings, machinery and equipment, infrastructure, lease assets, and construction in progress. Major additions to capital and lease assets in fiscal year 2023 include buildings and improvements other than buildings which were offset somewhat by a decrease in construction in progress.

Management's Discussion and Analysis (Unaudited) Year Ended September 30, 2023

	Governmental Activities			
		2023		
Land	\$	13,239,334	\$	9,760,769
Buildings		8,265,441		12,092,020
Improvements other than buildings		2,471,791		2,339,602
Machinery and equipment		54,524		73,896
Infrastructure		958,219		1,011,795
Lease assets		724,449		837,423
Construction in progress		1,079,791		2,276,698
Total capital and lease assets, net	\$	26,793,549	\$	28,392,203

Major capital asset events during the current fiscal year included the following:

• \$3.6 million related to preparation of land for a future downtown hotel. The demolition of existing building resulted in a \$4.9 million loss on disposal.

Additional information on MDC's capital assets can be found in the notes to financial statements.

Economic Factors and Next Year's Budgets and Rates

The budgetary process for fiscal year 2024 focused on the allocation of resources to economic development activities, MDC's assets, and contractual payments for administration of the MDC. The budget presented for MDC operations for the 2023-2024 fiscal year totals \$25.0 million.

The fiscal year 2024 operating budget is supported by combined revenues of \$12.9 million. The major source of this revenue is sales tax of \$12 million.

The revenue budget for the 2023-2024 fiscal year is expected to fall short of expenditures by \$12.1 million.

Request for Information

This financial report is designed to provide a general overview of the MDC's finances for all those with an interest in the government's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Finance Director, MDC, 300 N. Loraine, Midland, TX 79702-1152.

Statement of Net Position September 30, 2023

Assets

Cash and cash equivalents	\$ 20,649,469
Investments	7,758,523
Sales tax receivable	2,903,020
Interest and dividends receivable	81,110
Lease receivable	4,174,713
Prepayments	133,644
Notes receivable	2,990,689
Capital and lease assets (net of accumulated	
depreciation and amortization)	 26,793,549
Total assets	\$ 65,484,717

Liabilities, Deferred Inflows of Resources, and Net Position

Liabilities	
Accounts payable	\$ 191,556
Retainage payable	130,200
Noncurrent liabilities	
Due within one year	109,408
Due in more than one year	 660,330
Total liabilities	 1,091,494
Deferred Inflows of Resources	
Leases	 4,130,951
Total liabilities	 4,130,951
Net Position	
Net investment in capital assets	25,861,876
Restricted for economic development	 34,400,396
Total net position	 60,262,272
Total liabilities, deferred inflows of resources, and net position	\$ 65,484,717

Statement of Activities Year Ended September 30, 2023

					Progran	n Revenues	5	R	et (Expense) evenue and Changes in		
Functions/Programs	Expenses		Operating Charges Grants and for Services Contributions		Charges Grants and		Grants and Grants and		Grants and	Go	Net Assets overnmental Activities
Governmental Activities											
General government	\$	1,057,244	\$	-	\$	-	\$ -	\$	(1,057,244)		
Economic development		12,167,111		976,744		-			(11,190,367)		
Total governmental activities	\$	13,224,355	\$	976,744	\$	-	\$-		(12,247,611)		
	Gen	eral Revenues									
		les taxes							17,214,306		
		vestment earnin	gs						907,536		
	М	iscellaneous							434,284		
		Total general re	evenues						18,556,126		
		Change in ne	et positi	on					6,308,515		
	Net l	Position – Beg	inning						53,953,757		
	Net l	Position – End	ing					\$	60,262,272		

Balance Sheet – General Fund September 30, 2023

Assets

Cash and cash equivalents	\$ 20,649,469
Investments	7,758,523
Sales tax receivable	2,903,020
Interest and dividends receivable	81,110
Lease receivable	4,174,713
Prepayments	133,644
Notes receivable	 2,990,689
Total assets	\$ 38,691,168

Liabilities, Deferred Inflows of Resources, and Fund Balance

Liabilities		
Accounts payable	\$	191,556
Retainage payable		130,200
Total liabilities		321,756
Deferred Inflows of Resources		
Leases		4,130,951
Total deferred inflows of resources		4,130,951
Fund Balance		
Nonspendable		
Prepayments		133,644
Restricted		
Economic development		34,104,817
Total fund balance		34,238,461
Total liabilities, deferred inflows of resources, and fund balance	\$	38,691,168
	-	

Reconciliation of the Balance Sheet to the Statement of Net Position September 30, 2023

Fund balance of governmental fund	\$ 34,238,461
Amounts reported for governmental activities in the	
statement of net position are different because	
Capital and lease assets used in governmental activities	
are not financial resources and, therefore,	
are not reported in the fund.	26,793,549
Long-term liabilities, including lease	
obligations and compensated absences, are not	
due and payable in the current period and,	
therefore, are not reported in the fund.	 (769,738)
Net position of governmental activities	\$ 60,262,272

Statement of Revenues, Expenditures, and Changes in Fund Balance – General Fund Year Ended September 30, 2023

Revenues	
Sales taxes	\$ 17,214,306
Investment earnings	907,536
Rentals	976,744
Other	 434,284
Total revenues	 19,532,870
Expenditures	
General government	
Administration	511,490
Economic development	7,226,333
Capital outlay	3,886,732
Debt service	
Lease payments	107,958
Interest	 160
Total expenditures	 11,732,673
Net change in fund balance	7,800,197
Fund Balance, Beginning of Year	 26,438,264
Fund Balance, End of Year	\$ 34,238,461

Reconciliation of the Statement of Revenues, Expenditures, and Changes in Fund Balance to the Statement of Activities Year Ended September 30, 2023

Net change in fund balance – governmental fund	\$	7,800,197
Amounts reported for governmental activities in the		
the statement of activities are different because		
Governmental funds report capital outlays as expenditures. However, in the		
statement of activities the cost of those assets is allocated over their estimated		
useful lives and reported as depreciation and amortization expense. This is the amount by	,	
which capital outlays exceeded depreciation and amortization in the current period.		3,342,124
Governmental funds do not report disposal of capital assets. However, disposal of capital		
assets are reported net of proceeds from disposition in the Statement of Activities.		(4,940,778)
The repayment of the principal on leases consumes the current financial		
resources of governmental funds, but has no effect on net position.		107,958
Current year changes in long-term liabilities for compensated absences required		
the use of current financial resources; but they are not reported as expenses		
in the statement of activities.		(986)
Change in net position of governmental activities	\$	6,308,515

Notes to Financial Statements September 30, 2023

Note 1: Nature of Operations and Summary of Significant Accounting Policies

Nature of Operations and Reporting Entity

The Midland Development Corporation (MDC), a component unit of the City of Midland, Texas (City), is a legally separate nonprofit corporation organized under the *Texas Development Corporation Act of 1979*, Article 5190.6 Vernon's Texas Revised Civil Statutes Annotated as amended and governed by Section 4A of the Act. The MDC was incorporated in February 2002. The purpose of the MDC is to:

- 1. keep existing jobs in Midland;
- 2. keep existing businesses in Midland;
- 3. foster the expansion of businesses currently located in Midland;
- 4. attract new industry and businesses to Midland;
- 5. provide long-term employment opportunities for Midlanders;
- 6. promote and develop industrial and manufacturing enterprises in order to eliminate unemployment and underemployment;
- 7. promote and encourage employment and the public welfare of, for, and on behalf of the City;
- 8. promote areas of the City with a large number of substandard, deteriorated, or deteriorating structures, which impairs the sound growth of the City or constitutes an economic and social liability;
- 9. develop areas of the City that should be developed in order to meet the development objectives of the City; and
- 10. consider the impact on any local business before providing an incentive to any corporation or entity. The financial reporting entity presented in the accompanying financial statements of the MDC includes the primary corporate entity, the Midland Development Corporation. The MDC has no component units.

The accounting policies of the MDC, as reflected in the accompanying financial statements, conform to U.S. generally accepted accounting principles for local government units as prescribed by the Governmental Accounting Standards Board (GASB), the accepted body for promulgating governmental accounting and reporting principles.

Notes to Financial Statements September 30, 2023

The entirety of the MDC Board is appointed by the City Council and the City can impose its will upon the MDC. Additionally, the City Council and the MDC Boards are not substantively the same and the MDC does not provide services entirely or almost entirely to the City. Therefore, MDC is a discretely presented component unit of the City. The MDC began operations on February 1, 2002.

Basic Financial Statements

The basic financial statements are presented at two basic levels:

- 1. The government-wide level, where all statements are prepared using the economic resources measurement focus and the accrual basis of accounting. These statements present all assets, liabilities, deferred inflows of resources, revenues, expenses, and gains and losses of the MDC as governmental activities.
- 2. The fund level, where governmental fund statements are prepared using the current financial resources measurement focus and the modified accrual basis of accounting.

Government-wide and Fund Financial Statements

As previously discussed, the basic financial statements of the MDC are presented at two basic levels, the government-wide level, and the fund level. These statements focus on the MDC as a whole at the government-wide level and on the major fund at the fund level. Government-wide financial statements (*i.e.*, the statement of net position and the statement of activities) report information on all activities of the MDC. There is no interfund activity in the MDC financial statements. Governmental activities, which are normally supported by taxes, are the only reported activities.

The government-wide statement of net position reports all financial and capital resources of the MDC and is presented in "assets less liabilities and deferred inflows of resources equals net position" format. Assets and liabilities are presented in relative order of liquidity with liabilities that have an average maturity of more than one year separated into the amount due within one year and the amount due in more than one year.

The government-wide statement of activities identifies the relative financial burden of each of the MDC's functions on the taxpayers by identifying direct expenses and the extent of self-support through program revenues. Direct expenses are clearly identifiable expenses that can be specifically associated with a function. Program revenues are revenues derived directly from the function or other sources that reduce the net cost of the function to be financed from general government revenues. Program revenues are: 1) charges to customers who purchase, use, or directly benefit from services provided by a function and which are generated by that function, 2) grants and contributions restricted to operating requirements of a function, and 3) grants and contributions restricted to capital requirements of a function. Items such as taxes, investment earnings, and nonspecific grants are not included as program revenues but are reported as general revenues that normally cover the net cost of a function.

Notes to Financial Statements September 30, 2023

Fund level financial statements are presented for the governmental fund, with a focus on the major fund. A major fund is a fund meeting certain specific asset, liability, revenue, or expenditure criteria relative to all funds of that type. The only major fund used by the MDC is the General Fund which is the only operating fund of the MDC. This fund accounts for the economic development activities of the MDC: collection of sales tax revenues and expenses associated with marketing and promotion of Midland.

Measurement Focus and Basis of Accounting

The government-wide statements are prepared using the economic resources measurement focus and the accrual basis of accounting. Revenues are recognized when earned and expenses are recognized when a liability is incurred, regardless of the timing of related cash flows.

Governmental fund financial statements are reported using a current financial resources measurement focus and modified accrual basis of accounting. Under the modified accrual basis of accounting, revenues are recognized when susceptible to accrual, *i.e.*, both measurable and available. "Measurable" means the amount of the transaction can be determined and "available" means collectible within the current period or soon enough thereafter to be used to pay liabilities of the current period. In the case of sales taxes, available means due within the current period and collected within the current period or soon enough thereafter to be used to pay liabilities of the current period. Such time thereafter shall not exceed 60 days. Expenditures are generally recorded when a fund liability is incurred, except for compensated absences and lease liabilities, which are recorded only when due. Governmental fund revenues, which have been accrued based upon the susceptible to accrual concept, are sales taxes.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, and deferred inflows of resources, and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Equity in Cash and Investments

The City pools a portion of the resources of its various funds and component units, including MDC, to facilitate the management of cash and enhance investment earnings. Records are maintained that reflect each fund or component unit's equity in the pooled investments.

Notes to Financial Statements September 30, 2023

Cash, Cash Equivalents, and Investments

Cash and cash equivalents include any cash on hand, demand deposits, and any highly liquid investments that have an original maturity of three months or less from date of purchase. Investments in Texas Local Government Investment Pool (TexPool), TexStar, and Texas Class are considered cash equivalents as the amounts are available on demand. Investments, other than investments in TexPool, TexStar, Texas CLASS are recorded at fair value based upon verifiable market prices.

Notes Receivable

MDC provides loans to new and expanding businesses that meet certain qualifications aligned with MDC's purpose. In some instances, the loans are given in the form of forgivable loans and are forgiven if all requirements are met.

Capital and Lease Assets

Capital and lease assets are defined as a purchase or other acquisition of land, equipment, facilities, or other similar assets or the cost of construction of such asset the cost of which is in excess of \$5,000 (\$15,000 for leased assets) and has a useful life of more than one year. These assets include property, plant, equipment, and all other tangible assets purchased or acquired. Purchased or constructed assets are carried at historical cost. Contributed assets are recorded at acquisition value at the time of donation.

Major outlays for capital assets and improvements are capitalized as capital projects are completed. Depreciable capital and lease assets are depreciated or amortized using the straight line method over the following estimated useful lives, or the lease term, whichever is shorter:

Asset Classification	Years
Buildings	40
Improvements other than buildings	20
Machinery and equipment	6
Infrastructure	50

Notes to Financial Statements September 30, 2023

Compensated Absences

The MDC's employees earn paid time off, which may either be taken or accumulated, subject to a specified maximum, until paid upon retirement or termination. The MDC has accrued paid time off using the regular pay and termination pay rates in effect at the statement of net position date plus an additional amount for compensation-related payments based on the criteria set forth in GASB Statement No. 16. The liability has been accrued in the government-wide statements. A liability for those amounts is recorded in the governmental fund only if the liability has matured as a result of employee resignations or retirements.

Lease Receivable

The MDC is a lessor for a noncancellable lease of a building and recognized a related lease receivable and a deferred inflow of resources. At the commencement of a lease, the MDC initially measures the lease receivable at the present value of payments expected to be received during the lease term. Subsequently, the lease receivable is reduced by the principal portion of lease payments received. The deferred inflow of resources is initially measured as the initial amount of the lease receivable, adjusted for lease payments received at or before the lease commencement date. Subsequently, the deferred inflow of resources is recognized as revenue over the life of the lease term.

The MDC monitors changes in circumstances that would require a remeasurement of its leases, and will remeasure the lease receivable and deferred inflows of resources if certain changes occur that are expected to significantly affect the amount of the lease receivable.

Lease Payable

The MDC is a lessee for noncancellable leases. The MDC recognizes a lease liability and an intangible right-to-use lease asset (lease asset) in the financial statements. The MDC recognizes a lease assets and related liability with an initial, individual value of \$15,000 or more. At the commencement of a lease, the MDC initially measures the lease liability at the present value of payments expected to be made during the lease term. Subsequently, the lease liability is reduced by the principal portion of lease payments made. The lease asset is initially measured as the initial amount of the lease liability, adjusted for lease payments made at or before the lease commencement date, plus certain initial direct costs. Subsequently, the lease asset is amortized on a straight-line basis over its useful life.

The MDC monitors changes in circumstances that would require a remeasurement of its leases and will remeasure the lease asset and liability if certain changes occur that are expected to significantly affect the amount of the lease liability.

Notes to Financial Statements September 30, 2023

Deferred Inflows of Resources

In addition to liabilities, the statement of net position includes a separate section for deferred inflows of resources. Deferred inflows of resources represent an acquisition of net assets that applies to a future period and so will not be recognized as an inflow of resources (revenue) until that time. In the government-wide financial statements the MDC reports deferred amounts related to leases.

Net Position

Net position of the MDC is classified in two components on its statements of net position.

- Net investment in capital assets consists of capital assets net of accumulated depreciation and reduced by the outstanding balances of borrowings used to finance the purchase or construction of those assets.
- Restricted net position is made up of noncapital assets that must be used for a particular purpose, as specified by creditors, grantors, or donors external to the MDC.

Nature and Purpose of Classifications of Fund Balances

Governmental funds fund balances classified as restricted can only be used for specific purposes pursuant to constraints imposed by state law for Type A development corporations. Fund balances classified as nonspendable include amounts that cannot be spent because they are not in a spendable form.

Net Position/Fund Balance Flow Assumption

It is the MDC's policy to consider restricted net position/fund balances to have been depleted before unrestricted net position/fund balances is applied.

Notes to Financial Statements September 30, 2023

Note 2: Deposits, Investments, and Investment Income

Custodial Credit Risk – Deposits

In the case of deposits, this is the risk that, in the event of a bank's failure, the MDC's deposits may not be returned to it. As of September 30, 2023, the MDC's bank balance not held with the City's pooled cash was \$144,579 and was fully insured as of September 30, 2023. The remainder of MDC deposits, which are combined with the City's deposits, were fully insured or collateralized as of September 30, 2023. The carrying amount of the total deposits as of September 30, 2023, was \$5,942,717.

In addition to these bank balances, Wells Fargo Bank serves as custodian for the City's eligible federal treasury and agency securities and municipal bonds and MDC's share is \$7,758,522 at September 30, 2023.

Investments

Investments, other than balances in government investment pools, are carried at fair value. The MDC's investment policies are governed by State statutes. The MDC is governed by the City's investment policies which further limit State statutes such that eligible investments include the following:

Obligations of the United States or its Agencies and Instrumentalities

- 1. United States of America Treasury securities
- 2. Farmers Home Administration (FmHA) obligations backed by the full faith and credit of the United States
- 3. Federal Home Loan Bank (FHLBs) bonds
- 4. Federal National Mortgage Association (Fannie Mae or FNMA) notes and debentures
- 5. Farm Credit System Obligations
- 6. Federal Home Loan Mortgage Corporation (Freddie Mac or FHLMC) obligations, *i.e.*, discount notes or debentures.

Direct Obligations of the State of Texas or its Agencies

Texas State, City, County, or School District General Obligation Bonds with a remaining maturity of 10 years or less having been rated as to investment quality by Moody's or Standard and Poor's (nationally recognized investment rating firms) and having received a rating of no less than "A" or its equivalent.

Notes to Financial Statements September 30, 2023

Certificates of Deposit Issued by State and National Banks Domiciled in this State

Certificates of deposit issued by state and national banks domiciled in this state that are: (1) guaranteed or insured by the Federal Deposit Insurance Corporation, or its successor; or (2) secured by obligations that are described in V.T.C.A., Local Government Code Sections 105.001 et seq.

Fully Collateralized Repurchase Agreements Having a Defined Termination Date

Fully collateralized direct repurchase agreements and reverse repurchase agreements with a defined termination date of no more than 90 days from the date such investment is purchased, secured by obligations of the United States or its agencies and instrumentalities with a market value of not less than the amount of the funds disbursed and held by a custodian for the MDC.

Repurchase agreements must be purchased through a primary government securities dealer, as defined by the Federal Reserve, or a bank domiciled in Texas. Money received under the terms of a reverse repurchase agreement shall be used to acquire additional eligible investments whose maturity does not exceed the expiration date of the reverse repurchase agreement.

Money Market Funds

Money market funds fully authorized by State statute of both public and private sponsorship.

Other Securities or Obligations Approved by the City Council

Other such securities or obligations as authorized by State statute and approved by the City Council.

Investment Pools

The MDC invests in three governmental investment pools; TexStar, Texas Cooperative Liquid Assets Securities System Trust (Texas CLASS), and the Texas Local Government Investment Pool (TexPool), which were created under the *Interlocal Cooperation Act*, Texas Government Code Ann. Ch. 791, and the Texas Government Code Ann. Ch. 2256. TexStar and Texas CLASS are rated AAAm and seeks to maintain a constant net asset value of \$1.00. TexPool is also rated AAAm, and balances are reported at amortized cost. Investments in the pools are considered to be cash equivalents when preparing these financial statements.

Notes to Financial Statements September 30, 2023

The Texas Treasury Safekeeping Trust Company (the Trust) is trustee of TexPool and is a limited purpose trust company authorized pursuant to Texas Government Code Ann. Section 404.103 for which the Texas State Comptroller is the sole officer, director, and shareholder. The advisory board of TexPool is composed of members appointed pursuant to the requirements of the *Public Funds Investment Act*, Texas Government Code Ann. chapter 2256. TexStar is governed by a five-member Board of Directors comprising three government officials or employees and two other persons with expertise in public finance. Additionally, TexStar has a five-member Advisory Board. Texas CLASS is supervised by a Board of Trustees (Board) who are elected by the Participants and shall be an odd number of three or more. Additionally, Texas CLASS has a five-member Advisory Board. Fair value of the MDC's position in the pools is, in all material respects, the same as the value of the pool shares. Investment income earned on pooled cash and investments is allocated to each fund based upon each fund's weighted-average daily cash and investment balances.

Credit Risk

In compliance with the MDC's investment policy, as of September 30, 2023, the MDC minimized credit risk by limiting investments to the safest types of securities and diversifying the portfolio so that potential losses on individual securities were minimized. The investment pools (which represent approximately 65% of the portfolio) are rated AAAm by Standard and Poor's. The Federal National Mortgage Association, Federal Home Loan Bank notes, and Federal Home Loan Mortgage Corporation obligations were all rated AAA by Standard and Poor's.

Interest Rate Risk

As a means of limiting its exposure to fair value losses arising from rising interest rates, the City's investment policy limits final stated maturities to ten years maximum with no more than 30% exceeding seven years and dollar weighted average portfolio maturity not to exceed five years in the investments listed above. The investment pools are presented as an investment with a maturity of less than one year because the average maturity of the pools is less than one year.

Investments	Weighted- Average Maturity (in Fair Value Years)					
FHLB	\$ 4,699,998	5.15	AAA			
FNMA	308,470	5.68	AAA			
FHLMC	1,544,745	4.50	AAA			
FFCB	999,783	7.21	AAA			
Municipal bonds	205,526	4.60	AAA			
TexPool	6,894,139	0.28	AAAm			
TexStar	4,990,039	0.11	AAAm			
Texas CLASS	 2,822,575	0.22	AAAm			
Total	\$ 22,465,275	2.81				

The MDC's investments carried at fair value as of September 30, 2023, are:

Notes to Financial Statements September 30, 2023

Concentration of Credit Risk

The MDC's investment policy states that the portfolio(s) shall be diversified by type of investment and maturities to reduce risks resulting from undue investment concentration. At September 30, 2023, more than 5% of the MDC investments are in the following investments:

Investment	Investment Amount	
FHLB	\$	4,699,998
FHLMC	Ť	1,544,745
TexPool		6,894,139
TexStar		4,990,039
Texas CLASS		2,822,575

Fair Value of Investments

The MDC measures and records its investments using fair value measurement guidelines established by generally accepted accounting principles (GAAP). These guidelines recognize a three-tiered fair value hierarchy as follows:

Level 1 Quoted prices for identical investments in active markets;

Level 2 Observable inputs other than those in Level 1; and

Level 3 Unobservable inputs.

Debt and equity securities classified as Level 1 are valued using prices quoted in active markets for those securities. Debt and equity securities classified in Level 2 are valued using the following approaches: debt securities are normally valued based on price data obtained from observed transactions and market price quotations from broker dealers and/or pricing vendors; equity securities are valued using fair value per share for each fund. Securities classified as Level 3 have limited trade information, these securities are priced or using the last trade price or estimated using recent trade prices. The MDC has no Level 3 investments at September 30, 2023.

Notes to Financial Statements

September 30, 2023

The following table presents the fair value measurements of assets recognized in the accompanying financial statements measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements fall at September 30, 2023:

	Fair Value		Quoted Prices in Active Markets for Identical Assets (Level 1)		O	Significant Other bservable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)		
Investments by fair value level									
U.S. agency securities	\$	7,552,996	\$	-	\$	7,552,996	\$	-	
Municipal bonds		205,526		-		205,526		-	
Total investments by fair value level		7,758,522	\$	-	\$	7,758,522	\$	-	
Investments measured at net asset value									
TexStar		4,990,039							
TexClass		2,822,575							
Total investments at net asset value		7,812,614							
• · · • • · · · ·									
Investments measured at amortized cost		6004100							
TexPool		6,894,139							
Total investments at amortized cost		6,894,139							
Total investments	\$	22,465,275							

Note 3: Receivables

The receivables as of September 30, 2023, for the MDC include sales tax receivables of \$2,903,020 due from the State of Texas, interest and dividends receivable of \$81,110, and lease receivable related to the MDC's noncancellable lease agreement of \$4,174,713.

MDC provides funds to other entities in which requirements, contained within agreements between the MDC and recipients, are to be met or funds are required to be returned to the MDC. Receivables are recorded until requirements are met. At the time requirements are met, MDC reduces its receivables and recognizes economic development expenses. Notes receivable of \$2,990,689 at September 30, 2023, are economic development agreements with the City of Midland.

Notes to Financial Statements

September 30, 2023

Note 4: Capital Assets

Capital assets activity for the year ended September 30, 2023:

	Beginning Balance	0 0		Transfers/ Adjustments	Ending Balance
Governmental Activities					
Capital assets, not being depreciated	\$ 9,760,769	¢ 2,479,575	e	¢	6 12 220 224
Land Construction in progress	\$ 9,760,769 2,276,698	\$ 3,478,565	\$ -	\$ - (1,196,907)	\$ 13,239,334 1,079,791
Construction in progress	2,270,098			(1,190,907)	1,079,791
Total capital assets, not being depreciated	12,037,467	3,478,565		(1,196,907)	14,319,125
Capital and lease assets, being depreciated/amortized					
Buildings	13,881,338	308,167	(4,178,459)		10,011,046
Improvements other than buildings	2,600,034	100,000	(1,150,227)	1,196,907	2,746,714
Machinery and equipment	162,581	-	-	-	162,581
Lease asset	998,210	-	(95,625)	-	902,585
Infrastructure	1,362,237				1,362,237
Total capital and lease assets, being depreciated/amortized	19,004,400	408,167	(5,424,311)	1,196,907	15,185,163
Less accumulated depreciation/amortization for					
Buildings	(1,789,318)	(293,534)	337,247	-	(1,745,605)
Improvements other than buildings	(260,432)	(65,152)	50,661	-	(274,923)
Machinery and equipment	(88,685)	(19,372)	-	-	(108,057)
Lease asset	(160,787)	(112,974)	95,625	-	(178,136)
Infrastructure	(350,442)	(53,576)			(404,018)
Total accumulated depreciation/amortization	(2,649,664)	(544,608)	483,533		(2,710,739)
Total capital and lease assets, being depreciated/amortized, net	16,354,736	(136,441)	(4,940,778)	1,196,907	12,474,424
Governmental activities capital and lease assets, net	\$ 28,392,203	\$ 3,342,124	\$ (4,940,778)	<u> </u>	\$ 26,793,549

Depreciation and amortization expense of \$544,608 and the loss on disposal of \$4,940,778 were charged to the economic development function/program of the governmental activities.

Note 5: Employee Benefit Plan

The MDC participates in a multiple-employer defined contribution salary deferral plan created in accordance with Internal Revenue Code Section 401(k). The plan is administered by the American Chamber of Commerce Executives Profit Sharing Plan. Active participants must be at least 21 years of age with a minimum of one year of eligibility service. The MDC contributes 9% of each eligible employee's total annual compensation to the plan. Employees may also make elective deferral contributions up to specified limits of their total compensation each year. The MDC will match those contributions up to a maximum of 3% of each participant's total annual compensation. The MDC contributed a total of \$16,961 to the plan during fiscal year 2023.

Notes to Financial Statements September 30, 2023

Employees are immediately vested in their own contributions and earnings on those contributions and become vested in MDC contributions at 25% after one year of eligible service, 50% after two years, 75% after three years, and 100% after four years of eligible. Nonvested MDC contributions are forfeited upon termination of employment. Such forfeitures are used to cover a portion of the pension plan's administrative expenses. There were no forfeitures during 2023.

Note 6: Long-term Obligations

The following is a summary of long-term obligation transactions for the MDC for the year ended September 30, 2023:

	Beginning Balance		Additions/ Completions		Retirements/ Adjustments		Ending Balance		Due Within One Year	
Governmental Activities Compensated absences Lease liability – primary government Lease liability	\$ 32,615 565,054 279,041	\$	28,765	\$	(27,779) (41,236) (66,722)	\$	33,601 523,818 212,319	\$	23,185 17,553 68,670	
Governmental activities long-term liabilities	\$ 876,710	\$	28,765	\$	(135,737)	\$	769,738	\$	109,408	

Note 7: Leases

Leases Liability

The MDC has agreements for buildings, a hanger, and land, the terms of which expire in various years through 2049. During the fiscal year ended September 30, 2023, the MDC did not recognize any rental expense for variable payments not previously included in the measurement of the lease liability.

Two of the lease agreements for the hangar and land at the airport are with the City and have an ending lease liability balance of \$523,818 at September 30, 2023.

Notes to Financial Statements September 30, 2023

The following is a schedule by year of payments under the leases as of September 30, 2023:

Fiscal Year Ending September 30,		rincipal	lı	nterest	Total		
		86,223	\$	7,582	\$	93,805	
2025		88,542		6,924		95,466	
2026		90,877		6,251		97,128	
2027		18,223		5,777		24,000	
2028		18,542		5,548		24,090	
2029-2033		95,799		24,201		120,000	
2034-2038		101,974		18,026		120,000	
2039-2043		108,547		11,453		120,000	
2044-2048		115,544		4,456		120,000	
2049		11,866		44		11,910	
	\$	736,137	\$	90,262	\$	826,399	

Leases Receivable

The MDC leases a building to a third party, the terms of which expire in 2035. The MDC and tenant have an economic incentive agreement whereby monthly rent was forgiven through December 31, 2022. MDC and the tenant are currently in the process of renegotiating the economic incentive agreement and lease payments have been suspended until new terms are in place. Therefore, no rent revenue was recorded in fiscal year 2023. As of September 30, 2023, the MDC's receivable under the existing terms was \$4,174,713 and the balance of deferred inflow of resources related to this lease was \$4,130,951.

Regulated Leases

In accordance with GASB 87, the MDC does not recognize a lease receivable and a deferred inflow of resources for regulated leases in which the MDC is the lessor. Regulated leases are certain leases that are subject to external laws, regulation, or legal rulings, e.g. the U.S. Department of Transportation and the Federal Aviation Administration, between airports and air carriers and other aeronautical users. The MDC has a regulated lease related to a sublease at the City of Midland's regional airport. The lease is for use of the land leased by MDC and subsequently subleased to the tenant. The tenant constructs or improves, owns, and maintains all the improvements on the land. These leases allow access to the land for aeronautical use. At the end of the ground lease, the improvements revert to City ownership. The MDC had 1 lease during the year that had terms exceeding one year. The revenue recognized for the leases during the fiscal year ended September 30, 2023, was \$976,644.

Notes to Financial Statements September 30, 2023

The future lease receipts for the MDC regulated lease as of September 30, 2023, were as follows:

Fiscal Year Ending September 30,		Payment
2024	\$	976,644
2025		976,644
2026		976,644
2027		976,644
2028		976,644
2029-2033		4,883,220
2034		81,387
Total minimum lease payments	\$	9,847,827

Note 8: Risk Management

The MDC is exposed to various risks of loss related to torts, property damage, errors and omissions, and various employee related matters. Risks other than those related to torts, are covered by commercial insurance. For the purposes of the *Texas Tort Claims Act* (Subchapter A, Chapter 101, Texas Civil Practices and Remedies Code), the MDC is a governmental unit, and its actions are governmental functions and, therefore, are limited by governmental immunity. As of September 30, 2023, there were no claims outstanding. There has been no significant reduction in coverage from 2022 to 2023; nor have settlement amounts exceeded coverage for each of the past three years.

Note 9: Commitments and Contingencies

Litigation

No legal action arose in the ordinary course of the MDC's business during the fiscal year ended September 30, 2023.

Commitments

At September 30, 2023, the MDC had contracts for economic development commitments of \$10,824,471.

Notes to Financial Statements September 30, 2023

Note 10: Related Party Transactions

A majority of the MDC board is appointed by the City and the City can impose its will upon MDC. Accordingly, MDC is a discretely presented component unit of the City.

The City allocates to the MDC an indirect cost percentage of administrative services for the MDC but paid through the City along with other indirect costs deemed necessary for operations. During the fiscal year ended September 30, 2023, the City was reimbursed \$379,815 for these services.

Note 11: Future Change in Accounting Principle

GASB issued its Statement No. 100, *Accounting Changes and Error Corrections*. This statement improves the clarity and requirements for accounting changes and error corrections. The MDC expects to first apply GASB 100 during the year ending September 30, 2024, using the facts and circumstance in place at the time of adoption. The impact of applying the Statement has not been determined.

GASB issued its Statement No. 101, *Compensated Absences*. This statement updates the recognition and measurement guidance for compensated absences under a unified model. It defines compensated absences and requires that liabilities be recognized for leave for which employees may receive one or more: cash payments when the leave is used for time off; other cash payments, such as payment for unused leave upon termination of employment which includes a voluntary resignation or retirement; or noncash settlements. Such as conversion to defined benefit postemployment benefits. GASB 101 also establishes guidance for measuring a liability for leave that has not been used, generally using an employee's pay rate as of the date of the financial statements. GASB 101 amends the existing requirement to disclose the gross increases and decreases in a liability for compensated absences to allow governments to disclose only the net change in the liability (as long as they identify it as a net change). In addition, governments are no longer required to disclose which governmental funds typically have been used to liquidate the liability for compensated absences. The MDC expects to first apply GASB 101 during the year ending September 30, 2025. The impact of applying the Statement has not been determined.

GASB also issued its Statement No. 102, *Certain Risk Disclosures*. This statement requires governments to disclose information about certain concentrations or constraints that could affect services provided or the ability to meet obligations as they come due. The MDC expects to first apply GASB 102 during the year ending September 30, 2025. The impact of applying the Statement has not been determined.

Required Supplementary Information

Schedule of Revenues, Expenditures, and Changes in Fund Balance – Budget and Actual – General Fund Year Ended September 30, 2023

	Original / Final Budget			Actual	Variance		
Revenues							
Sales taxes	\$	11,000,000	\$	17,214,306	\$ 6,214,306		
Investment earnings		-		907,536	907,536		
Rentals		976,644		976,744	100		
Other		-		434,284	 434,284		
Total revenues		11,976,644		19,532,870	 7,556,226		
Expenditures							
General government		2,671,689		511,490	2,160,199		
Economic development		16,221,088		7,226,333	8,994,755		
Capital outlay		3,500,000		3,886,732	(386,732)		
Debt service		-		108,118	 (108,118)		
Total expenditures		22,392,777		11,732,673	 10,660,104		
Excess (deficiencies) of revenues							
over (under) expenditures		(10,416,133)		7,800,197	 18,216,330		
Net change in fund balance		(10,416,133)		7,800,197	18,216,330		
Fund Balance, Beginning		26,438,264		26,438,264	 		
Fund Balance, Ending	\$	16,022,131	\$	34,238,461	\$ 18,216,330		

Notes to Schedule of Revenues, Expenditures, and Changes in Fund Balance – Budget and Actual – General Fund Year Ended September 30, 2023

Notes to Schedule

The annual budget is legally adopted by the MDC Board and approved by the City Council of the City of Midland (City) on a basis consistent with U.S. generally accepted accounting principles.

The MDC Board follows these procedures in establishing the budget reflected for the MDC:

- 1. At least sixty (60) days prior to October 1 of each year, the MDC Board, with the assistance of the MDC Treasurer, prepares and adopts a proposed budget for the fiscal year beginning on the following October 1. The operating budget includes proposed expenditures and other such budgetary information as required by the City Council for approval and adoption.
- 2. The proposed budget is then submitted to the City Council for approval and is considered adopted upon formal approval by the City Council.
- 3. Expenditures may not exceed the appropriation for the adopted annual operating budget.
- 4. Supplemental appropriations during the year must be approved and adopted by the MDC Board and the City Council through passage of resolution.