| MIDLAND ECONOMIC INDEX                             |               |               |               |           |
|--|---------------|---------------|---------------|-----------|
| January 2016                                       |               |               |               |           |
|  | BASE YEAR     | LAST YEAR     | THIS YEAR     | % Change  |
| ECONOMIC INDICATORS*                               | 1996          | 2015          | 2016          | 2015-2016 |
| Taxable Spending - January (Per Sales Tax Rebates) | \$111,695,681 | \$377,773,298 | \$282,068,533 | -25.3%    |
| Taxable Spending - YTD*                            | \$111,695,681 | \$377,773,298 | \$282,068,533 | -25.3%    |
| Dollars Spent on Auto Purchases - January          | \$14,618,207  | \$57,508,663  | \$40,620,360  | -29.4%    |
| Dollars Spent on Auto Purchases - YTD*             | \$14,618,207  | \$57,508,663  | \$40,620,360  | -29.4%    |
| Hotel/Motel Tax Receipts - Qtr                     | \$308,348     | \$2,110,262   | \$1,284,553   | -39.1%    |
| Hotel/Motel Tax Receipts - YTD                     | \$308,348     | \$2,110,262   | \$1,284,553   | -39.1%    |
| Airline Boardings - January                        | 38,809        | 37,373        | 33,546        | -10.2%    |
| Airline Boardings - YTD                            | 38,809        | 37,373        | 33,546        | -10.2%    |
| Value All Building Permits - January               | \$3,505,428   | \$21,406,478  | \$22,361,591  | 4.5%      |
| Value All Building Permits - YTD                   | \$3,505,428   | \$21,406,478  | \$22,361,591  | 4.5%      |
| Permits for New Homes - January                    | 15            | 50            | 38            | -24.0%    |
| Permits for New Homes - YTD                        | 15            | 50            | 38            | -24.0%    |
| Sales of Existing Homes - January                  | 67            | 91            | 102           | 12.1%     |
| Sales of Existing Homes - YTD                      | 67            | 91            | 102           | 12.1%     |
| Average Home Sale Price - January                  | \$84,448      | \$265,316     | \$245,344     | -7.5%     |
| Average Home Sale Price – YTD                      | \$84,448      | \$265,316     | \$245,344     | -7.5%     |
| Home Sales Dollar Volume - January                 | \$8,939,724   | \$24,628,261  | \$25,025,135  | 1.6%      |
| Home Sales Dollar Volume - YTD                     | \$8,939,724   | \$24,628,261  | \$25,025,135  | 1.6%      |
| EMPLOYMENT   |               |               |               |           |
| Wage and Salary Employment - January               | 52,300        | 96,700        | 90,700        | -6.2%     |
| Wage and Salary Employment – YTD Avg               | 52,300        | 96,700        | 90,700        | -6.2%     |
| Unemployment Rate - January                        | 5.0           | 2.8           | 3.8           | 35.7%     |
| Unemployment Rate - YTD Avg                        | 5.0           | 2.8           | 3.8           | 35.7%     |
| INDEX - January (Base = 100 January 1996)          | 100.0         | 235.7         | 210.2         | -10.6%    |

<sup>\*</sup> With the exception of the average home sale price, all economic indicators expressed in dollar form above are adjusted for inflation by restating prior periods in current dollars.