

| MIDLAND-ODESSA REGIONAL ECONOMIC INDEX               |                 |                 |                 |        |
|--|-----------------|-----------------|-----------------|--------|
| May 2017   |                 |                 |                 |        |
|  |                 |                 |                 | %      |
|  |                 |                 |                 | Change |
|  | BASE YEAR       | LAST YEAR       | THIS YEAR       | 2016-  |
| ECONOMIC INDICATORS                                  | 1996            | 2016            | 2017            | 2017   |
| Retail Sales – May (Per Sales Tax Rebates)           | \$306,931,545   | \$641,195,395   | \$677,541,627   | 5.7%   |
| Retail Sales – YTD                                   | \$1,358,026,836 | \$2,965,651,986 | \$3,025,752,584 | 2.0%   |
| Dollars Spent on Auto Purchases – May                | \$34,950,386    | \$85,117,599    | \$117,079,773   | 37.6%  |
| Dollars Spent on Auto Purchases – YTD                | \$162,398,998   | \$405,436,913   | \$479,402,756   | 18.2%  |
| Hotel/Motel Spending – Quarter                       | \$8,035,298     | \$30,491,452    | \$31,343,016    | 2.8%   |
| Hotel/Motel Spending – YTD                           | \$16,633,978    | \$63,154,926    | \$59,671,099    | -5.5%  |
| Airline Passenger Enplanements – May                 | 50,264          | 40,917          | 46,621          | 13.9%  |
| Airline Passenger Enplanements – YTD                 | 221,154         | 186,351         | 203,106         | 9.0%   |
| Value All Building Permits – May                     | \$28,212,144    | \$39,752,711    | \$33,843,126    | -14.9% |
| Value All Building Permits – YTD                     | \$105,905,897   | \$232,397,128   | \$243,516,229   | 4.8%   |
| Permits for New Homes – May                          | 51              | 70              | 100             | 42.9%  |
| Permits for New Homes – YTD                          | 203             | 372             | 594             | 59.7%  |
| Sales of Existing Homes – May                        | 244             | 289             | 346             | 19.7%  |
| Sales of Existing Homes – YTD                        | 981             | 1,175           | 1,564           | 33.1%  |
| Average Home Sale Price – May                        | \$74,500        | \$243,652       | \$268,835       | 10.3%  |
| Average Home Sale Price – YTD                        | \$75,940        | \$234,124       | \$253,178       | 8.1%   |
| Dollar Volume of Residential Real Estate Sales – May | \$29,192,970    | \$72,045,643    | \$93,016,955    | 29.1%  |
| Dollar Volume of Residential Real Estate Sales – YTD | \$152,499,112   | \$282,138,644   | \$397,578,456   | 40.9%  |
| Employment   |                 |                 |                 |        |
| Wage and Salary Employment – May                     | 99,800          | 156,000         | 157,800         | 1.2%   |
| Wage and Salary Employment – YTD Average             | 99,220          | 158,300         | 157,420         | -0.6%  |
| Unemployment Rate – May                              | 5.9             | 5.4             | 4.0             | -27.0% |
| Unemployment Rate – YTD Average                      | 6.0             | 5.2             | 4.5             | -12.3% |
| TEXAS PBPI - May**                                   | 101.9           | 213.5           | 246.7           | 15.5%  |
| INDEX - May (Base = 100 January 1996)                | 103.3           | 199.0           | 196.4           | -1.3%  |

<sup>\*</sup>With the exception of the average home sale price, all economic indicators listed in dollar form above are adjusted for inflation by restating prior periods in current dollars



<sup>\*\*</sup>Texas Permian Basin Petroleum Index (Base=100 Jan 1996)