|  |  |              |              | % Change  |
|--|--|--------------|--------------|-----------|
|  |  | 2017         | 2018         | 2017-2018 |
| City of Midland                            | January  | \$4,257,903  | \$4,605,591  | 8.2%      |
| Sales Tax Rebate                           | February   | \$5,481,160  | \$6,131,736  | 11.9%     |
| (not adjusted for inflation)               | March  | \$4,286,051  | \$5,401,078  | 26.0%     |
|  | April  | \$4,050,977  | \$4,732,483  | 16.8%     |
|  | May  | \$4,931,320  | \$6,030,437  | 22.3%     |
|  | June   | \$4,402,437  | \$5,102,299  | 15.9%     |
|  | July   | \$4,915,077  | \$5,748,985  | 17.0%     |
|  | August   | \$5,975,608  | \$6,408,132  | 7.2%      |
|  | September  | \$5,315,815  | \$5,573,584  | 4.8%      |
|  | October  |              |              |           |
|  | November   |              |              |           |
|  | December   |              |              |           |
|  | YTD Total  | \$43,616,349 | \$49,734,325 | 14.0%     |
|  | *Midland sales tax rate decreased from 1.5% to 1.25% in October 2017 |              |              |           |
|  |  |              |              |           |
| Midland County                             | January  | \$2,827,137  | \$4,205,787  | 48.8%     |
| <b>Motor Vehicle Sales Tax</b>             | February   | \$2,788,408  | \$5,442,403  | 95.2%     |
| (not adjusted for inflation)               | March  | \$3,548,533  | \$3,877,032  | 9.3%      |
|  | April  | \$3,298,075  | \$4,622,810  | 40.2%     |
|  | May  | \$3,798,023  | \$4,401,605  | 15.9%     |
|  | June   | \$3,755,642  | \$3,781,858  | 0.7%      |
|  | July   | \$3,119,562  | \$5,119,530  | 64.1%     |
|  | August   | \$4,250,402  | \$5,083,166  | 19.6%     |
|  | September  |              |              |           |
|  | October  |              |              |           |
|  | November   |              |              |           |
|  | December   |              |              |           |
|  | YTD Total  | \$27,385,782 | \$36,534,191 | 33.4%     |
| City of Midland                            | January  | \$1.162.653  | \$2.046.426  | 75.9%     |
| •  | January  | \$1,163,652  | \$2,046,436  |           |
| Hotel/Motel Tax Receipts                   | April  | \$1,113,081  | \$2,702,697  | 142.89    |
| Collected January, April, July and October | July   | \$1,663,968  | \$3,201,813  | 92.4%     |
| for previous quarters ending               | October  |              |              |           |

| Midland International Airport          | January   | 34,828        | 40,433        | 16.1%  |
|--|-----------|---------------|---------------|--------|
| Passenger Enplanements                 | February  | 36,323        | 42,886        | 18.1%  |
|  | March     | 45,141        | 50,438        | 11.7%  |
|  | April     | 40,193        | 47,827        | 19.0%  |
|  | May       | 46,621        | 53,802        | 15.4%  |
|  | June      | 48,080        | 54,747        | 13.9%  |
|  | July      | 45,023        | 52,292        | 16.1%  |
|  | August    | 42,990        | 54,149        | 26.0%  |
|  | September |               |               |        |
|  | October   |               |               |        |
|  | November  |               |               |        |
|  | December  |               |               |        |
|  | YTD Total | 339,199       | 396,574       | 16.9%  |
|  |           |               |               |        |
| City of Midland                        | January   | \$15,269,187  | \$50,786,609  | 232.6% |
| <b>Building Permit Valuation Total</b> | February  | \$23,730,318  | \$131,633,045 | 454.7% |
| (not adjusted for inflation)           | March     | \$43,767,225  | \$33,838,832  | -22.7% |
|  | April     | \$21,143,868  | \$21,315,486  | 0.8%   |
|  | May       | \$18,772,714  | \$50,760,732  | 170.4% |
|  | June      | \$28,399,386  | \$28,601,266  | 0.7%   |
|  | July      | \$52,246,965  | \$38,227,051  | -26.8% |
|  | August    | \$22,120,411  | \$43,684,495  | 97.5%  |
|  | September |               |               |        |
|  | October   |               |               |        |
|  | November  |               |               |        |
|  | December  |               |               |        |
|  | YTD Total | \$225,450,074 | \$398,847,516 | 76.9%  |
|  |           |               |               |        |
| City of Midland                        | January   | 55            | 74            | 34.5%  |
| New Single-Family Residence Permits    | February  | 75            | 91            | 21.3%  |
|  | March     | 102           | 123           | 20.6%  |
|  | April     | 80            | 64            | -20.0% |
|  | May       | 57            | 91            | 59.6%  |
|  | June      | 85            | 113           | 32.9%  |
|  | July      | 95            | 147           | 54.7%  |
|  | August    | 59            | 102           | 72.9%  |
|  | September |               |               |        |
|  | October   |               |               |        |
|  | November  |               |               |        |
|  | December  |               |               |        |
|  | YTD Total | 608           | 805           | 32.4%  |

| Midland                        | January     | 175           | 164           | -6.3%  |
|--------------------------------|-------------|---------------|---------------|--------|
| <b>Existing Home Sales</b>     | February    | 188           | 197           | 4.8%   |
|                                | March       | 265           | 231           | -12.8% |
|                                | April       | 238           | 240           | 0.8%   |
|                                | May         | 231           | 248           | 7.4%   |
|                                | June        | 280           | 271           | -3.2%  |
|                                | July        | 240           | 246           | 2.5%   |
|                                | August      | 250           | 287           | 14.8%  |
|                                | September   |               |               |        |
|                                | October     |               |               |        |
|                                | November    |               |               |        |
|                                | December    |               |               |        |
|                                | YTD Total   | 1,867         | 1,884         | 0.9%   |
|                                |             |               |               |        |
| Midland                        | January     | \$273,287     | \$288,897     | 5.7%   |
| Average Home Sale Price        | February    | \$258,416     | \$308,076     | 19.2%  |
| (not adjusted for inflation)   | March       | \$280,971     | \$299,236     | 6.5%   |
| ,                              | April       | \$288,570     | \$321,859     | 11.5%  |
|                                | May         | \$308,881     | \$348,679     | 12.9%  |
|                                | June        | \$312,116     | \$339,636     | 8.8%   |
|                                | July        | \$313,191     | \$342,239     | 9.3%   |
|                                | August      | \$295,440     | \$299,106     | 1.2%   |
|                                | September   |               |               |        |
|                                | October     |               |               |        |
|                                | November    |               |               |        |
|                                | December    |               |               |        |
|                                | YTD Average | \$289,244     | \$321,554     | 11.2%  |
| Midland                        | January     | \$47,825,278  | \$47,379,123  | -0.9%  |
| Home Sales Total Dollar Volume | February    | \$48,582,242  | \$60,690,893  | 24.9%  |
| (not adjusted for inflation)   | March       | \$74,457,191  | \$69,123,475  | -7.2%  |
| (not adjusted for infration)   | April       | \$68,679,755  | \$77,246,183  | 12.5%  |
|                                | May         | \$71,351,506  | \$86,472,372  | 21.2%  |
|                                | June        | \$87,392,541  | \$92,041,287  | 5.3%   |
|                                | July        | \$75,165,846  | \$84,190,778  | 12.0%  |
|                                | August      | \$73,860,031  | \$85,843,341  | 16.2%  |
|                                | September   | , 2,222,232   | 1 / /         |        |
|                                | October     |               |               |        |
|                                | November    |               |               |        |
|                                | December    |               |               |        |
|                                | YTD Total   | \$547,314,390 | \$602,987,452 | 10.2%  |

| Midland Payroll Employment        | January                               | 88,200           | 97,300           | 10.3%  |
|-----------------------------------|---------------------------------------|------------------|------------------|--------|
| Per current employment statistics | February                              | 89,300           | 97,600           | 9.3%   |
|                                   | March                                 | 89,800           | 98,900           | 10.1%  |
|                                   | April                                 | 91,200           | 100,900          | 10.6%  |
|                                   | May                                   | 92,400           | 102,000          | 10.4%  |
|                                   | June                                  | 93,500           | 103,600          | 10.8%  |
|                                   | July                                  | 94,500           | 103,500          | 9.5%   |
|                                   | August                                | 95,200           | 104,000          | 9.2%   |
|                                   | September                             |                  |                  |        |
|                                   | October                               |                  |                  |        |
|                                   | November                              |                  |                  |        |
|                                   | December                              |                  |                  |        |
|                                   | YTD Average                           | 91,763           | 100,975          | 10.0%  |
| Midland                           | January                               | 19,090           | 24,695           | 29.4%  |
| Estimated Oil & Gas Employment    | February                              | 19,525           | 24,860           | 27.39  |
| Estimated On & Gas Employment     | March                                 | 19,905           | 25,995           | 30.69  |
|                                   | April                                 | 20,285           | 26,895           | 32.69  |
|                                   | Мау                                   |                  |                  | 34.19  |
|                                   | · · · · · · · · · · · · · · · · · · · | 20,660           | 27,715<br>28,865 | 36.39  |
|                                   | June                                  | 21,170           | ·                | 30.29  |
|                                   | July<br>August                        | 22,165<br>22,615 | 28,865<br>29,355 | 29.89  |
|                                   | September                             | 22,013           | 29,333           | 29.07  |
|                                   | October                               |                  |                  |        |
|                                   | November                              |                  |                  |        |
|                                   | December                              |                  |                  |        |
|                                   | YTD Average                           | 20,677           | 27,156           | 31.39  |
|                                   | TID Average                           | 20,077           | 27,130           | 31.37  |
| Midland                           | January                               | 4.0              | 2.4              | -40.09 |
| Unemployment Rate                 | February                              | 3.8              | 2.5              | -34.29 |
|                                   | March                                 | 3.5              | 2.4              | -31.49 |
|                                   | April                                 | 3.0              | 2.1              | -30.09 |
|                                   | May                                   | 3.0              | 2.1              | -30.09 |
|                                   | June                                  | 3.2              | 2.4              | -25.09 |
|                                   | July                                  | 3.0              | 2.2              | -26.79 |
|                                   | August                                | 3.0              | 2.2              | -26.79 |
|                                   | September                             |                  |                  |        |
|                                   | October                               |                  |                  |        |
|                                   | November                              |                  |                  |        |
|                                   | December                              |                  |                  |        |
|                                   | YTD Average                           | 3.3              | 2.3              | -30.9% |