| MIDLAND ECONOMIC INDEX March 2019               |               |                 |                 |           |
|---|---------------|-----------------|-----------------|-----------|
|   | BASE YEAR     | LAST YEAR       | THIS YEAR       | % Change  |
| ECONOMIC INDICATORS*                            | 1996          | 2018            | 2019            | 2018-2019 |
| Taxable Spending – March (Per Sales Tax Rebate) | \$129,893,520 | \$441,784,564   | \$483,776,012   | 9.5%      |
| Taxable Spending – YTD                          | \$470,377,884 | \$1,322,035,006 | \$1,521,196,142 | 15.1%     |
| Dollars Spent on Auto Purchases – March         | \$14,632,683  | \$62,295,197    | \$75,000,305    | 20.4%     |
| Dollars Spent on Auto Purchases – YTD           | \$43,567,069  | \$217,334,139   | \$227,256,965   | 4.6%      |
| Hotel/Motel Tax Revenue – Quarter               | \$4,594,117   | \$29,515,463    | \$36,743,760    | 24.5%     |
| Hotel/Motel Tax Revenue – YTD                   | \$4,594,117   | \$29,515,463    | \$36,743,760    | 24.5%     |
| Airline Boardings – March                       | 48,155        | 50,438          | 53,544          | 6.2%      |
| Airline Boardings – YTD                         | 127,174       | 133,757         | 142,840         | 6.8%      |
| Value All Building Permits – March              | \$8,364,943   | \$35,749,551    | \$25,223,543    | -29.4%    |
| Value All Building Permits – YTD                | \$30,221,158  | \$229,581,955   | \$230,172,445   | 0.3%      |
| Permits for New Homes – March                   | 29            | 123             | 54              | -56.1%    |
| Permits for New Homes – YTD                     | 73            | 288             | 173             | -39.9%    |
| Sales of Existing Homes – March                 | 146           | 230             | 266             | 15.7%     |
| Sales of Existing Homes – YTD                   | 320           | 593             | 616             | 3.9%      |
| Average Home Sale Price – March                 | \$86,723      | \$299,435       | \$346,148       | 15.6%     |
| Average Home Sale Price – YTD                   | \$85,280      | \$299,140       | \$329,199       | 10.0%     |
| Home Sales Dollar Volume – March                | \$21,458,590  | \$70,579,422    | \$92,075,474    | 30.5%     |
| Home Sales Dollar Volume – YTD                  | \$46,347,812  | \$182,156,078   | \$203,132,272   | 11.5%     |
| EMPLOYMENT                                      |               |                 |                 |           |
| Wage and Salary Employment – March              | 52,700        | 104,700         | 109,500         | 4.6%      |
| Wage and Salary Employment – YTD Avg            | 52,435        | 103,435         | 110,335         | 6.7%      |
| Unemployment Rate – March                       | 4.6           | 2.3             | 2.1             | -8.7%     |
| Unemployment Rate – YTD Average                 | 4.7           | 2.3             | 2.2             | -5.7%     |
| INDEX - March (Base = 100 January 1996)         | 101.6         | 237.1           | 271.8           | 14.6%     |

<sup>\*</sup> With the exception of the average home sale price, all economic indicators expressed in dollar form above are adjusted for inflation by restating prior periods in current dollars.