

MIDLAND DEVELOPMENT CORPORATION
MINUTES
January 30, 2015

The Board of Directors of the Midland Development Corporation convened in regular session at Midland City Hall basement conference room, 300 North Loraine, Midland, Texas, Midland, Texas, on January 30, 2015.

Board Members present: Chairman Brent Hilliard, Secretary Robert Rendall, Treasurer Tracy Bacon, and Director Cary Love.

Board Members absent: Vice Chairman Gary Douglas (Arrived 9:11).

Staff Members present: City Manager Courtney Sharp, First Assistant City Attorney John Ohnemiller, Assistant City Manager Frank Salvato, Assistant City Manager Robert Patrick, Interim Director of Airports Justine Ruff, and Deputy City Secretary Karla Mata.

MDC Staff Members present: Executive Director Pam Welch, Administrative Coordinator Deniese Napoliello, Economic Development Specialist Zach Gilbert, and Marketing Coordinator Reagan Latham.

Council Member(s) present: John B. Love III (District 2)

1. Chairman Rendall called the meeting to order at 9:00 a.m.
2. Consider a resolution authorizing the execution of an Economic Development Agreement between Midland College and the Midland Development Corporation; and authorizing payment therefor. **(ED-246)**

Curt Pervier, Dean of Applied Technology and Pete Avalos, Department Chair for Automotive and Diesel at Midland College, gave an overview for request for purchase of a 2012 International 4300, Diesel, 4-Cycle truck. This truck will be used at the training facility. The Diesel Technology program prepares students for Careers as Diesel Service Technicians.

Director Hilliard moved to adopt Resolution No. ED-246 authorizing the execution of an Economic Development Agreement between Midland College and the Midland Development Corporation; and authorizing payment therefor; seconded by Director Bacon. The motion carried by the following vote: AYE: Bacon, Hilliard, and Love. NAY: None. ABSTAIN: None. ABSENT: Douglas.

3. Receive and discuss a presentation from Kevin Carter, Executive Director of The High Ground of Texas.

Kevin Carter, Executive Director, introduced Wesley Burnett, Chairman, and Ken Becker immediate past Chair of The High Ground of Texas, which is a regional marketing coalition. Mr. Carter presented an award to Executive Director Pam Welch, putting Midland Development Corporation in the High Ground hall of fame. Executive Pam Welch proudly accepted the award and thanked them for their hard work.

4. Consider a motion approving the minutes of the November 13, 2014 regular meeting and the January 7, 2015 Special Meeting of the Midland Development Corporation.

Director Bacon moved to approve the minutes of the November 13, 2014 regular meeting and the January 7, 2015 Special Meeting of the Midland Development Corporation; seconded by Director Love. The motion carried by the following vote: AYE: Bacon, Douglas, Hilliard, and Love. NAY: None. ABSTAIN: None. ABSENT: None.

5. Receive and discuss and consider the November and December monthly expenses from the Midland Development Corporation.

Executive Director Pam Welch gave an overview of the November and December monthly expenses for the Midland Development Corporation. Sales tax moving forward and not in the red, the January sales tax reflects sales tax for the month of November.

6. Receive and discuss a report concerning the progress of Orbital Outfitter's facility and the renovations to XCOR's facility at the Spaceport Business Park.

Director Brent Hilliard and Executive Director Pam Welch presented a PowerPoint and gave a description of progress for Orbital Outfitter's new facility and the renovations to XCOR's facility at the Spaceport Business Park.

7. Consider a resolution authorizing payment to the City of Midland in an amount not to exceed \$100,000 in order for the City to enter into an agreement for spaceport support services at Midland International Air and Space Port; providing that said expenditure is an administrative expense as authorized by Chapter 501 of the Texas Local Government Code; and amending the Midland Development Corporation's Fiscal Year 2014-2015 Budget. **(ED-247)**

Interim Director of Airports Justine Ruff stated the FAA has a lot of concerns, but after having meetings held in Washington, DC last week between her and Steve Matier, the FAA felt more comfortable with the transition of her as Interim Airport Director.. One of the FAA concerns is air traffic control during take-off and landings of space vehicles.

Council member John Love III stated that although they are nervous, they are also very excited and seemed to be very open about us reaching out and communicating mutual concerns.

City Manager Courtney Sharp stated that he felt we need as many experts on our side as

possible who know more about FAA concerns and made the recommendation for the agreement to be approved.

Director Hilliard moved to adopt Resolution No. ED-247 authorizing payment to the City of Midland in an amount not to exceed \$100,000 in order for the City to enter into an agreement for spaceport support services at Midland International Air and Space Port; providing that said expenditure is an administrative expense as authorized by Chapter 501 of the Texas Local Government Code; and amending the Midland Development Corporation's Fiscal Year 2014-2015 Budget; seconded by Director Love. The motion carried by the following vote: AYE: Bacon, Douglas, Hilliard, Rendall, and Love. NAY: None. ABSTAIN: None. ABSENT: None.

8. Receive and discuss the Annual Report for 2013-2014 from the Midland Development Corporation.

Executive Director Pam Welch presented the annual report booklet and thanked the staff and Board as it took a lot of team work to put it together. Mrs. Welch recognized Marketing Coordinator Reagan Latham as the author and thanked her for her expertise.

Chairman Robert Rendall thanked everyone who was involved. He was excited about all the wonderful things that had happened during the year.

9. Receive and discuss the monthly economic development activity report from the MDC staff as well as any reports on marketing and advertising activities.

Economic Development Specialist Zach Gilbert gave an overview of Midland County employment information and Permian Basin workforce development area for October, November and December.

Marketing Coordinator Reagan Latham, and Executive Director Pam Welch, reported on the monthly economic development activity and on marketing activities.

The Chairman excused observers at 9:48 a.m. and recessed to executive session.

10. Pursuant to Texas Government Code §551.101, the Board of Directors will hold an Executive Session which is closed to the public to discuss the following matters as permitted under the following Texas Government Code Sections:

- a. Section 551.087 Deliberation Regarding Economic Development Negotiations

- i. Discuss business prospects that the Midland Development Corporation seeks to have, locate, stay, or expand in or near the City of Midland, Texas and discuss possible incentives, and discuss contract compliance on the part of businesses.

- b. Section 551.072 Deliberation Regarding Real Property

- i. Discuss the sale, exchange, lease or value of real property described as an

approximate 78.25 acre tract of land out of Section 11, Block 40, T-2-S, T&P RR Co. Survey, Midland County, Texas.

- ii. Discuss the sale, exchange, lease or value of real property described as Lot 6, Block 9, Midland International Airport Industrial Park Addition, Section 5, Midland, Midland County, Texas.
- iii. Discuss the purchase, exchange, lease or value of real property described as Block 55, Original Town Addition, Midland, Midland County, Texas.

11. Consider a motion electing officers to serve through January 2016.

Director Douglas moved to appoint Brent Hilliard as Chairman; seconded by Director Love. The motion carried by the following vote: AYE: Bacon, Douglas, Hilliard, Rendall, and Love. NAY: None. ABSTAIN: None. ABSENT: None.

Newly appointed Chairman Brent Hilliard made a nomination to appoint Gary Douglas as the Vice Chairman, Tracy Bacon as the Treasurer, and Robert Rendall as the Secretary. The motion carried by the following vote: AYE: Bacon, Douglas, Hilliard, Rendall, and Love. NAY: None. ABSTAIN: None. ABSENT: None.

12. Presentation to outgoing Chairman.

Newly appointed Chairman Brent Hilliard, provided a farewell speech to outgoing Chairman Robert Rendall and presented an award of appreciation 'Service' thanking him for all the hard work he has done for Midland Development Corporation.

Robert Rendall gratified and honored accepted his award.

All of the business at hand having been completed, Chairman Hilliard adjourned the meeting at 10:44 a.m.

Respectfully submitted,

Karla Mata, Deputy City Secretary

PASSED AND APPROVED the 20th day of February, 2015.

Robert Rendall, Secretary