

MIDLAND DEVELOPMENT CORPORATION

MINUTES

January 06, 2020

The Board of Directors of the Midland Development Corporation convened in regular session at the Midland City Hall Council Chamber, 300 North Loraine Street, Midland, Texas, at 10:00 a.m. on January 06, 2020.

Board Members present: Chairman Brent Hilliard, Director Wesley Bownds, Director Stephen Lowery, Director Chase Gardaphe and Director Berry Simpson

Board Members absent: None

Staff Members present: Assistant City Manager Morris Williams, Assistant City Attorney Nicholas Toulet-Crump, Interim Finance Director Jennifer Fung and Deputy City Secretary SueAnn Reyes

Council Member(s) present: Mayor Jerry Morales, John B. Love III (District 2), and Sharla Hotchkiss (District 3)

MDC Staff Members present: Executive Director John Trischitti, Director of Operations Sara Harris, Director of Business Development Tim Danielson, Director of Project Development Gary Law, Marketing Coordinator Kori Wooten

1. Call meeting to order.

Chairman Hilliard called the meeting to order at 10:01 a.m.

PRESENTATIONS

2. Receive a presentation thanking outgoing Midland Development Corporation board member Brent Hilliard.

Vice Chairman Wesley Bownds thanked Chairman Brent Hilliard for his service to the MDC. Chairman Hilliard thanked the board and the MDC staff for their dedication and hard work.

3. Receive a presentation from representatives from Midland College regarding the Midland Development Corporation's support of Midland College's Transportation Training Program.

Dale Beikirch, Dean of Adult and Continuing Education at Midland College, gave an update on the Midland College's Transportation Training Program. Under an economic development agreement, the MDC provided funds to for the expansion of the program. Mr. Beikirch introduced Ashley Harris, a program graduate, who stated because of the program she now has a full-time job as a CDL driver with Endeavor Energy, and has been able to purchase her first home. Mr. Beikirch stated that using MDC funds under the terms of the agreement, Midland College has purchased two new tractor trailers for training purposes, hired two new full time instructors and one clerk, and has become a DPS-approved third-party testing facility. In academic year 2018-2019, the program had 109 students with 103 successfully passing their CDL test. This represents a doubling of the number of successful graduates over the previous academic year. Discussion ensued regarding the specifics of the way the program was run.

CONSENT AGENDA

Director Bownds moved to approve Consent Agenda item 4; seconded by Director Simpson. The motion carried by the following vote: AYE: Bownds, Gardaphe, Hilliard, Lowery, Simpson. NAY: None. ABSTAIN: None. ABSENT: None.

4. Consider a motion approving the minutes of the December 9, 2019, meeting of the Midland Development Corporation.

MISCELLANEOUS

5. Consider a resolution authorizing the Executive Director to negotiate and execute an economic development agreement with Kepler Aerospace, Ltd.

Director Gardaphe moved to approve a resolution authorizing the Executive Director to negotiate and execute an economic development agreement with Kepler Aerospace, Ltd.; seconded by Director Bownds. The motion carried by the following vote: AYE: Bownds, Gardaphe, Hilliard, Lowery, Simpson. NAY: None. ABSTAIN: None. ABSENT: None

6. Consider a resolution authorizing the Executive Director to negotiate and execute a commercial sublease agreement with Kepler Aerospace, Ltd., regarding certain real property located at Midland International Air & Space Port and described as a certain portion of Lot 1A, Block 13, Industrial Park Regional Air Terminal, Unit 12, Midland, Midland County, Texas.

Director Bownds moved to approve a resolution authorizing the Executive Director to negotiate and execute a commercial sublease agreement with Kepler Aerospace, Ltd., regarding certain real property located at Midland International Air & Space Port and described as a certain portion of Lot 1A, Block 13, Industrial Park Regional Air Terminal, Unit 12, Midland, Midland County, Texas; seconded by Director Lowery.

The motion carried by the following vote: AYE: Bownds, Hilliard, Gardaphe, Lowery, Simpson. NAY: None. ABSTAIN: None. ABSENT: None

7. Receive and discuss the December 2019 monthly expenses from the Midland Development Corporation.

Director of Operations Sara Harris reported a year-over-year increase in sales tax collections, and no major economic development incentive disbursements in December 2019.

8. Receive and discuss the monthly economic development activity report from the Midland Development Corporation staff.

Executive Director John Trischitti stated Texas Economic Development Corporation would be hosting a regional businesses summit on March 2nd at which Governor Abbot would be on the panel.

Director of Operations Sara Harris stated the MDC annual report would be published as an insert in the January 26th edition of the Midland Reporter Telegram.

All the business at hand having been completed, Chairman Hillard adjourned the meeting at 10:53 am.

Respectfully submitted,

SueAnn Reyes, Deputy City Secretary

PASSED AND APPROVED the 16th Day of March 2020.

Chase Gardaphe, Secretary