Midland Development Corporation is a Type A sales tax corporation responsible for promoting business expansion, job creation and capital investment to diversify and strengthen the Midland, Texas, economy.

**LOCATION**
Midland, Texas — a progressive, urban community located in West Texas at the midway point between Fort Worth and El Paso. It is home to more than 155,000 people.

**FOUNDED**
January 2002, when voters approved the quarter-cent increase in the local sales tax rate.

**RANKED FASTEST GROWING METROPOLITAN AREA IN THE NATION (US Census Bureau, 2013)**

- Named the best small city for jobs in 2013. (Forbes Magazine, 2013)
- Largest percentage gain in employment at 6.2%. (Bureau of Labor Statistics, 2013)
- Highest per capita income in the nation. (Bureau of Economic Analysis, 2013)
- Ranked fifth in the 2013 Best-Performing Small Cities Index securing first place spots for 5 and 1-year job growth, and 5-year wages & salaries growth. (Milken Institute, 2013)
- Named 5th most desired place for corporations to move to. (Site Selection Magazine, 2014)

**BUSINESS COMMUNITY**
Built and sustained by the energy industry, Midland is fast-becoming an attractive location for the aerospace sector. XCOR Aerospace and Orbital Outfitters are building their facilities at the Midland International Airport. Both companies were attracted by a skilled workforce and a predictable regulatory environment.

**TARGET INDUSTRIES**
- Aerospace & Aviation Industries
- Professional Business Services
- Traditional & Alternative Energy
- Warehousing/Distribution

**MIDLAND ECONOMY**
Midland’s economy is rapidly expanding, breaking records month after month.
- 145% increase in value of building permits in 2013
- 23,000 jobs added since 2010
- Surpassed the state average in per capita retail sales.

**BUSINESS INCENTIVES**
Based on project investment, number of new jobs created and payroll:
- Type A Sales Tax
- Foreign Trade Zone #165
- Freeport Tax Exemption
- Enterprise Zone projects
- Tax Increment Reinvestment Zone
- Chapter 380 & 381 of the Texas Tax Code
- Texas Enterprise Fund & Texas Emerging Technology Fund
WORKFORCE
A technical minded and mechanically oriented workforce that consists of more than 253,000 professionals in the regional labor pool that have the educational expertise and technical aptitude to serve the aerospace industry. MDC also works with local higher education institutions to develop programs to meet future workforce needs.

- 29% have an associates degree or higher
- 28% percent have at least some college experience, no degree
- Highest per capita income: $83,049

MIDLAND INTERNATIONAL AIR AND SPACEPORT

Midland International Airport (MAF) is currently under evaluation by the Federal Aviation Administration to be granted a Commercial Space Launch Site license. When approved as a spaceport it be the very first primary commercial service airport to be given such a designation. Plus, MAF features infrastructure, capacity and numerous amenities to accommodate a wide range of aerospace and aviation businesses:

- 40 acres of land for aerospace development
- Non-congested airspace and terminal facilities with no flight/noise restrictions or imposed curfews
- Progressive management approach to maintaining and improving crucial infrastructure, including the airport’s runway and taxiway
- 36 commercial flights per day with direct flights to six major hubs
- Home to Midland College Aviation Maintenance Technology program; successful program completion qualifies student to be eligible to obtain FAA Airframe and Powerplant licenses
- Convenient location next to interstate, federal and state highways, rail lines, and motor freight service providers
- Located along the LaEntrada Al Pacifico trade corridor connecting Mexico and Canada

CONTACT US
www.midlandtxedc.com
(432) 686-3552

Pam Welch
Executive Director
pwelch@midlandtxedc.com
(432) 686-3552

Zach Gilbert
Economic Development Specialist
zgilbert@midlandtxedc.com
(432) 686-3564